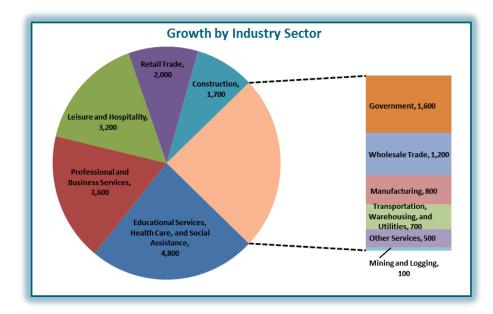


## 2012-2022 Projection Highlights Salinas Metropolitan Statistical Area (Monterey County)



**Industry Employment**, which includes self-employment, unpaid family workers, private household workers, farm, and nonfarm employment in Monterey County, is expected to reach 220,100 by 2022, an increase of 16.5 percent over the 10-year projections period. Eleven of 13 nonfarm industry sectors are projected to grow between 2012 and 2022.



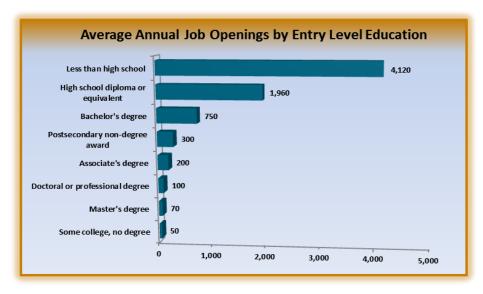
Total nonfarm employment is projected to grow by 20,200 jobs by 2022. Sixty-seven of all projected nonfarm job growth is concentrated in four industry sectors.

- Educational services, health care, and social assistance is projected to add the most jobs, adding 4,800 jobs. Health care and social assistance will be leading the projected growth with 4,300 jobs.
- Professional and business services anticipate job gains of 3,600.
- Leisure and hospitality is projected to grow by 3,200 jobs, with food services and drinking places contributing the majority of growth with 1,700 jobs.
- Retail trade is projected to add 2,000 jobs.

**Occupational Employment** forecasts nearly 33,600 new jobs from industry growth and approximately 46,800 job openings from replacement needs for a combined total of more than 80,400 job openings.

The 50 occupations with the most job openings are forecasted to generate nearly 5,400 total job openings annually, which is about 67 percent of all job openings. The top three occupations with the most job openings are farmworkers and laborers, crop, nursery, and greenhouse; retail salespersons; and cashiers. These occupations require a high school education or less. Higher-skilled occupations, requiring a doctoral or professional degree, include lawyers; pharmacists; clinical, counseling, and school psychologists; and family and general practitioners.

The 50 fastest growing occupations anticipate an annual growth rate of 2.0 percent or higher. Occupation wages range from farmworkers and laborers, crop, nursery, and greenhouse that require less than high school education and earn a median wage of \$9.07 per hour to family and general practitioners that require a doctoral or professional degree and earn a median wage of \$86.40 per hour.



The following table, categorized by entry-level education, provides a summary of the fastest- and largest-growing occupations.





## 2012-2022 Comparison of Growing Occupations by Entry Level Education Monterey County

Fastest Growing	Entry Level	Largest Growing
(New Jobs from Industry Growth)	Education	(New Jobs and Replacement Needs)
Pharmacists (28.6% or 60 jobs) Family and General Practitioners (20.0% or 40 jobs) Lawyers (13.0% or 60 jobs) Clinical, Counseling, and School Psychologists (6.9% or 20 jobs)	Doctoral or Professional Degree	Lawyers (130 jobs) Pharmacists (110 jobs) Clinical, Counseling, and School Psychologists (100 jobs) Family and General Practitioners (90 jobs)
Educational, Guidance, School, and Vocational Counselors (10.0% or 30 jobs)  Education Administrators, Postsecondary (9.5% or 20 jobs)  Instructional Coordinators (8.0% or 20 jobs)  Education Administrators, Elementary and Secondary School (3.7% or 10 jobs)	Master's Degree	Educational, Guidance, School, and Vocational Counselors (90 jobs) Education Administrators, Elementary and Secondary School (80 jobs) Education Administrators, Postsecondary (80 jobs) Instructional Coordinators (50 jobs)
Interpreters and Translators (67.6% or 730 jobs)  Market Research Analysts and Marketing Specialists (38.2% or 130 jobs)  Computer Systems Analysts (36.4% or 120 jobs)  Software Developers, Applications (34.8% or 80 jobs)  Accountants and Auditors (22.6% or 210 jobs)	Bachelor's Degree	Interpreters and Translators (880 jobs) General and Operations Managers (810 jobs) Accountants and Auditors (490 jobs) Elementary School Teachers, Except Special Education (470 jobs) Financial Managers (220 jobs)
Registered Nurses (36.5% or 880 jobs) Preschool Teachers, Except Special Education (9.5% or 40 jobs)	Associate's Degree	Registered Nurses (1,350) Preschool Teachers, Except Special Education (160 jobs)
Medical Assistants (32.4% or 240 jobs) Nursing Assistants (28.0% or 260 jobs) Licensed Practical and Licensed Vocational Nurses (26.0% or 200 jobs) Heavy and Tractor-Trailer Truck Drivers (23.4% or 410 jobs) Dental Assistants (21.6% or 110 jobs)	Postsecondary Non-degree Award	Heavy and Tractor-Trailer Truck Drivers (680 jobs) Nursing Assistants (450 jobs) Licensed Practical and Licensed Vocational Nurses (390 jobs) Medical Assistants (380 jobs) Dental Assistants (220 jobs)
Computer User Support Specialists (25.0% or 100 jobs)  Teacher Assistants (4.7% or 50 jobs)	Some College, No Degree	Teacher Assistants (290 jobs) Computer User Support Specialists (160 jobs)
Medical Secretaries (39.0% or 230 jobs) Pharmacy Technicians (34.5% or 100 jobs) First-Line Supervisors of Construction Trades and Extraction Workers (32.1% or 90 jobs) Billing and Posting Clerks (30.4% or 140 jobs) Bill and Account Collectors (30.0% or 60 jobs)	High School Diploma or Equivalent	Farmers, Ranchers, and Other Agricultural Managers (1,070 jobs) Correctional Officers and Jailers (830 jobs) Office Clerks, General (750 jobs) Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (700 jobs) First-Line Supervisors of Office and Administrative Support Workers (600 jobs)
Personal Care Aides (45.2% or 1,370 jobs) Refuse and Recyclable Material Collectors (39.1% or 90 jobs) Home Health Aides (38.0% or 190 jobs) Construction Laborers (34.7% or 260 jobs) Taxi Drivers and Chauffeurs (30.4% or 70 jobs)	Less than High School	Farmworkers and Laborers, Crop, Nursery, and Greenhouse (18,360 job: Retail Salespersons (2,200 jobs) Cashiers (2,180 jobs) Waiters and Waitresses (1,880 jobs) Personal Care Aides (1,590 jobs)

Excludes "All-Other" occupations and those with employment less than 200 in 2012.

Source: California Employment Development Department